

**Alternative Sources of Support:
Identifying and Securing Funding from
Private Charitable Organizations, Donors,
Foundations and Industry**

Shari Pilon-Thomas, Ph.D.
H Lee Moffitt Cancer Center
Immunology Program

KNOW YOUR FOUNDATION

Meet your foundation representatives – fundraisers, grant writers, planned giving reps, big events planners

Send an overview of your research – match your research to funding opportunities

Volunteer for tours, speaking engagements – opportunity to give a talk to your foundation

Give presentations in lay language

Make complicated science understandable

Writing for Local Charitable Foundations

Professional Groups, Local Organizations, Local Chapters

- State your successes – why are you a great candidate
- State your goals – what will this grant do for your career
- State the importance of your work – **what will this grant do for the community / institution**
 - Small grants for summer students
 - Community outreach

Private Donor Funding

Visibility – Opportunities to interact with potential donors

Involvement in Community

Collaboration in larger projects

Writing for National Foundation Grants

State your successes – why are you a great candidate

State your goals – what will this grant do for your career

Post-doctoral level – lead to an independent career in cancer research

Junior Faculty – publications / preliminary data for a federal R01 grant

National Foundations

Cancer Research Institute (CRI)

AACR

Mary Kay Foundation

Alliance for Cancer Gene Therapy (ACGT)

American Institute for Cancer Research (AICR)

The Hope Funds (postdoctoral fellowships)

American Cancer Society (ACS)

Institutional Grants – block grants to support new investigators

Postdoctoral Fellowships (Apr 1 and Oct 15) – 3 year stipend

Research Scholar Grants (Apr 1 and Oct 1) – 4 year grant, \$165,000 per year plus indirects, eligibility within first 6 years of appointment

Mentored Research Scholar Grants (Apr 1 and Oct 15)– 5 year grant, \$135,000 per year plus indirects, eligibility 4 years of first appointment

The V Foundation for Cancer Research

The Designated Grant Program – Funding for NCI designated cancer centers and universities.

The V Scholar Program (Apr) – young investigators, \$200,000 for 2 years

Translational Clinical Research (Feb) - \$600,000 for 3 years

Writing for Disease-Specific Foundations

- State your successes – why are you a great candidate

Stress publications, presentations in the field

- State your goals – **why are you interested in the disease**, what will this grant do for your career

- **State the value of your research to the disease**

Translational value – even if it is a basic science proposal

Post-doctoral Fellowships / Junior Faculty Funding

Melanoma Research Alliance

Pancreatic Cancer Action Network

Multiple Myeloma Research Foundation

Susan G Komen

Prostate Cancer Foundation

Lung Cancer Research Foundation

Leukemia Research Foundation

Pediatric Cancer Foundation

Industry Funding

Navigate your institution

Office of Sponsored Research

Office of Industry

Office of Technology Management

Patent / Commercialization

Partnership opportunities

Sponsored Research Agreements

Technology grants

Large Companies: BD Biosciences – immunology grants using multi-color flow cytometry

Funding Opportunities

Talk to sales reps

Smaller Companies: Collaborative projects, small grants

- **Know what is available at your institution**

Foundation

Sponsored Research

Industry Contacts

- **Get involved**

At your institution

In your community

- **Look for opportunities**